

TOTETSU KOGYO CO.,LTD.
Consolidated Financial statements
·Consolidated Balance Sheets

(Thousands of Yen)

	FY2019 (As of March 31,2020)	FY2020 (As of March 31,2021)
Assets		
Current assets		
Cash and deposits	17,475,481	31,694,569
Notes receivable, accounts receivable from completed construction contracts and other	96,206,993	76,008,327
Costs on construction contracts in progress	3,611,936	3,443,043
Other	2,420,589	1,361,631
Allowance for doubtful accounts	△10,219	△6,740
Total current assets	119,704,782	112,500,833
Non-current assets		
Property, plant and equipment		
Buildings and structures	9,849,706	9,987,099
Machinery, vehicles, tools, furniture and fixtures	11,773,663	14,441,702
Land	4,693,593	4,693,593
Leased assets	1,208,724	1,220,304
Construction in progress	203,658	968,824
Accumulated depreciation	△15,347,673	△16,030,252
Total property, plant and equipment	12,381,672	15,281,270
Intangible assets	514,928	515,203
Investments and other assets		
Investment securities	12,019,199	12,067,696
Retirement benefit asset	110,891	783,906
Other	1,050,466	976,511
Allowance for doubtful accounts	△432,637	△424,364
Total investments and other assets	12,747,919	13,403,749
Total non-current assets	25,644,520	29,200,224
Total assets	145,349,303	141,701,057
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	35,221,597	26,737,609
Income taxes payable	2,949,625	2,597,884
Advances received on construction contracts in progress	711,732	296,506
Provision for warranties for completed construction	483,474	79,064
Provision for loss on construction contracts	48,818	63,253
Provision for bonuses	1,847,551	1,818,764
Other	11,899,290	10,536,621
Total current liabilities	53,162,090	42,129,702
Non-current liabilities		
Long-term accounts payable - other	7,600	7,600
Lease obligations	1,078,820	976,275
Long-term leasehold and guarantee deposits received	342,207	342,036
Deferred tax liabilities	-	127,062
Provision for repairs	581,678	595,035
Retirement benefit liability	639,838	635,831
Asset retirement obligations	147,354	133,064
Total non-current liabilities	2,797,499	2,816,906
Total liabilities	55,959,590	44,946,609
Net assets		
Shareholders' equity		
Share capital	2,810,000	2,810,000
Capital surplus	2,351,082	2,351,082
Retained earnings	84,187,760	90,744,494
Treasury shares	△3,894,685	△3,894,685
Total shareholders' equity	85,454,156	92,010,891
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,340,049	3,385,595
Remeasurements of defined benefit plans	△638,265	19,346
Total accumulated other comprehensive income	2,701,783	3,404,941
Non-controlling interests	1,233,772	1,338,615
Total net assets	89,389,712	96,754,447
Total liabilities and net assets	145,349,303	141,701,057

TOTETSU KOGYO CO.,LTD.
Consolidated Financial statements
·Consolidated Statements of Income

(Thousands of Yen)

	FY2019 (Apr 1,2019-Mar 31,2020)	FY2020 (Apr 1,2020-Mar 31,2021)
Net sales		
Net sales of completed construction contracts	137,624,406	123,294,149
Net sales for incidental businesses	8,410,177	9,625,644
Total net sales	146,034,583	132,919,794
Cost of sales		
Cost of sales of completed construction contracts	116,706,545	103,504,877
Cost of sales on incidental businesses	6,698,263	7,684,996
Total cost of sales	123,404,809	111,189,873
Gross profit		
Gross profit on completed construction contracts	20,917,860	19,789,272
Gross profit on incidental businesses	1,711,913	1,940,647
Total gross profit	22,629,773	21,729,920
Selling, general and administrative expenses	7,771,539	7,814,180
Operating profit	14,858,234	13,915,739
Non-operating income		
Interest income	423	59
Dividend income	261,122	236,785
Share of profit of entities accounted for using equity method	187,279	115,880
Other	45,061	44,493
Total non-operating income	493,886	397,220
Non-operating expenses		
Interest expenses	4,625	19,636
Commission expenses	2	-
Other	301	200
Total non-operating expenses	4,929	19,836
Ordinary profit	15,347,191	14,293,123
Extraordinary income		
Gain on sales of non-current assets	1,871	653
Gain on sales of investment securities	215,393	143,542
Total extraordinary income	217,264	144,196
Extraordinary losses		
Loss on sales of non-current assets	11,900	0
Loss on retirement of non-current assets	98,809	100,771
Loss on valuation of golf club membership	3,390	260
Other	1,837	-
Total extraordinary losses	115,936	101,031
Profit before income taxes	15,448,519	14,336,288
Income taxes - current	4,729,534	4,552,491
Income taxes - deferred	△38,415	△24,691
Total income taxes	4,691,118	4,527,800
Profit	10,757,400	9,808,488
Profit attributable to non-controlling interests	99,868	119,040
Profit attributable to owners of parent	10,657,531	9,689,447

TOTETSU KOGYO CO.,LTD.

Consolidated Financial statements

·Consolidated Statements of Cash Flows

(Thousands of Yen)

	FY2019 (Apr 1,2019-Mar 31,2020)	FY2020 (Apr 1,2020-Mar 31,2021)
Cash flows from operating activities		
Profit before income taxes	15,448,519	14,336,288
Depreciation	1,204,355	1,393,967
Increase (decrease) in allowance for doubtful accounts	541	△11,752
Increase (decrease) in provision for loss on construction contracts	△92,134	14,435
Increase (decrease) in provision for bonuses	73,215	△28,787
Increase (decrease) in retirement benefit liability	59,622	△4,007
Increase (decrease) in provision for repairs	199,738	13,357
Interest and dividend income	△261,546	△236,845
Interest expenses	4,625	19,636
Share of loss (profit) of entities accounted for using equity method	△187,279	△115,880
Loss (gain) on sales and retirement of property, plant and equipment	108,837	100,117
Loss (gain) on sales of investment securities	△215,393	△143,542
Decrease (increase) in trade receivables	△6,683,642	20,198,666
Decrease (increase) in costs on construction contracts in progress	△376,476	168,893
Increase (decrease) in trade payables	2,003,436	△8,664,239
Increase (decrease) in advances received on construction contracts in progress	△91,927	△415,226
Increase (decrease) in accrued consumption taxes	544,632	108,897
Other, net	328,346	△910,545
Subtotal	12,067,470	25,823,432
Interest and dividends received	269,231	239,940
Interest paid	△4,625	△19,636
Income taxes paid	△4,271,766	△4,927,574
Net cash provided by (used in) operating activities	8,060,311	21,116,161
Cash flows from investing activities		
Purchase of property, plant and equipment	△4,867,136	△4,557,445
Proceeds from sales of property, plant and equipment	251,952	944,027
Purchase of intangible assets	△109,028	△184,885
Purchase of investment securities	△2,209	△2,113
Proceeds from sales of investment securities	364,004	231,160
Other, net	△54,669	△89,793
Net cash provided by (used in) investing activities	△4,417,086	△3,659,050
Cash flows from financing activities		
Repayments of lease obligations	△20,705	△109,970
Purchase of treasury shares	△362	-
Dividends paid	△3,023,211	△3,126,297
Dividends paid to non-controlling interests	△1,756	△1,756
Net cash provided by (used in) financing activities	△3,046,034	△3,238,023
Net increase (decrease) in cash and cash equivalents	597,189	14,219,088
Cash and cash equivalents at beginning of period	16,878,292	17,475,481
Cash and cash equivalents at end of period	17,475,481	31,694,569

TOTETSU KOGYO CO.,LTD.

Consolidated Financial statements

·Consolidated Statements of Comprehensive Income

	(Thousands of Yen)	
	FY2019	FY2020
	(Apr 1,2019-Mar 31,2020)	(Apr 1,2020-Mar 31,2021)
Profit	10,757,400	9,808,488
Other comprehensive income		
Valuation difference on available-for-sale securities	△1,811,548	32,348
Remeasurements of defined benefit plans, net of tax	△233,907	657,611
Share of other comprehensive income of entities accounted for using equity method	△8,103	756
Total other comprehensive income	△2,053,559	690,715
Comprehensive income	8,703,840	10,499,203
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	8,652,527	10,392,604
Comprehensive income attributable to non-controlling interests	51,313	106,599